



Black Knight Risk Management

REGULATOR-GRADE JUDGMENT. OPERATOR-LEVEL EXECUTION.

FOR CONSULTING &
ADVISORY FIRMS

You own the client relationship. We bring the examiner's lens to the scope you do not cover.

Black Knight Risk Management is a boutique advisory firm founded by a former OCC and NYSDFS IT and cybersecurity bank examiner. We work as a specialist partner to consulting and advisory firms serving banks, fintechs, and other regulated clients. Where your engagement runs into technology, cybersecurity, or AI risk, the parts a regulator examines directly, we plug in under your brand or alongside it.

WHAT WE DO FOR CONSULTING FIRMS

- ◆ **Subcontract and White-Label Delivery.** We deliver the cyber and IT risk workstream inside your engagement, under your brand where you prefer it, with our credentials available by name when that is what wins the work.
- ◆ **Coverage for the Scope You Stop At.** KYC, AML, BSA, and financial crime engagements end at the technology boundary. We carry the NYSDFS Part 500 and FFIEC scope so your client receives one complete answer.
- ◆ **NYSDFS Part 500 for New York Clients.** Annual certification readiness, CISO reporting, MFA and encryption requirements, 72-hour incident notification, and third-party service provider policy for licensees and fintechs.
- ◆ **AI Governance and ISO 42001.** Model risk, explainability, and vendor AI controls for clients deploying AI in onboarding, underwriting, fraud, and transaction monitoring.
- ◆ **Examination and Audit Support.** When your client's examiner or auditor arrives, we answer in the evidence format and language they expect, because we wrote those reports.
- ◆ **Pursuit and Proposal Support.** Past performance, key personnel, and technical narrative for pursuits requiring cyber and IT risk scope, plus SDVOSB, HUBZone, SDVOB, and MBE status toward subcontracting goals.

WHY BLACK KNIGHT

- ◆ **We have examined your clients' peers.**
Founded by a former federal (OCC) and state (NYSDFS) IT and cyber examiner with examination experience at institutions from under \$1B to roughly \$5T in assets.
- ◆ **We fill the gap your bench does not.**
Financial crime, risk, and management consultancies rarely carry deep IT examination capability. That is the scope we cover.
- ◆ **We do not chase your client.** We work through you, not around you. Your relationship stays yours, on every engagement.
- ◆ **Certifications that count toward your goals.**
SDVOSB and HUBZone federally, SDVOB and MBE in New York State, supporting several socioeconomic subcontracting targets at once.

PROVEN RESULTS

- ▶ **New York Regulated Institutions.** Examined seven New York institutions averaging \$25B in assets, spanning banks, cryptocurrency exchanges, and financial services firms.
- ▶ **Service Provider Oversight.** Deputy Liaison for two multibillion-dollar service providers, coordinating interagency examinations across the OCC, Federal Reserve, and FDIC.
- ▶ **\$3T International Bank.** Led the IT, cyber, and operational risk examination of U.S. operations to passing results under NYSDFS Part 500 and federal examination standards.
- ▶ **De Novo New York Charter.** Led the full technology review enabling licensure approval with zero post-charter remediation requirements.

WHERE TO START

Client Readiness Review

We assess one of your clients against NYSDFS Part 500 or FFIEC expectations and deliver a prioritized report you can present as part of your engagement.

Subcontract Workstream

We scope and price the cyber and IT risk portion of an engagement you are already delivering, as a defined workstream under your contract.

Joint Pursuit Support

We contribute past performance, key personnel, and technical narrative to a proposal, or co-host an executive session that puts both firms in front of the buyer.

WHAT YOU GAIN

Wider scope without adding headcount. Regulatory credibility on your pursuits and in your client rooms. Complete answers for clients who would otherwise go find a second firm. And a partner whose model depends on your relationship staying yours.

CONTACT

Otuoze A. Baiye, CEO

CISSP · CISA · CRISC · CCSP · ISO 27001 LA · ISO 42001

DIRECT

otuoze.baiye@blackknightrm.com
(917) 819-1315

FIRM

Brooklyn, NY
blackknightrm.com